

RATIONALISED SCHEMES OF WORK

PRE-TECHNICAL STUDIES

GRADE 7

TERM 3

TEACHER'S NAME.....

TSC NUMBER.....

SCHOOL.....

WK	LSN	STRAND	SUBSTRAND	SPECIFIC LEARNING OUTCOME	KEY INQUIRY QUESTION(S)	LEARNING EXPERIENCES	LEARNING RESOURCES	ASSESSMENT METHODS	REFL
1	1	TOOLS AND PRODUCTION	Production of Goods and services	By the end of the lesson the learner should be able to: -explain the meaning of production -explain the benefits of production in the community -appreciate production of goods and services in the community	What are benefits of production in the community?	The learner is guided to: -discuss the meaning of production -discuss the benefits of production	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	2	TOOLS AND PRODUCTION	Production of Goods and services	-explain the meaning of production -explain the benefits of production in the community -appreciate production of goods and services in the community	What are benefits of production in the community?	-discuss the meaning of production -discuss the benefits of production	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	3	TOOLS AND PRODUCTION	Production of Goods and services	-identify goods and services found in the market -distinguish between goods and services found in the local market	What are characteristic of goods?	-discuss goods and services found in the market -discuss characteristics of goods and services	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-appreciate goods and services found in the local market					
	4	TOOLS AND PRODUCTION	Production of Goods and services	-identify goods and services found in the market -distinguish between goods and services found in the local market -appreciate goods and services found in the local market	What are characteristic of goods?	-discuss goods and services found in the market -discuss characteristics of goods and services	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
2	1	TOOLS AND PRODUCTION	Production of Goods and services	-identify goods and services found in the market -distinguish between goods and services found in the local market -appreciate goods and services found in the local market	What are characteristic of goods?	-discuss goods and services found in the market -discuss characteristics of goods and services - distinguish between goods and services	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	2	TOOLS AND PRODUCTION	Production of Goods and services	-describe factors of production in the community -analyse the ethical and unethical practices in production of goods and services	Why are factors of production important?	-discuss factors of production in the community -discuss the ethical and unethical practices in	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-participate in production activities in the community -appreciate the importance of factors of production		- production of goods and services -participate in production activities in the community			
	3	TOOLS AND PRODUCTION	Production of Goods and services	-describe factors of production in the community -analyse the ethical and unethical practices in production of goods and services -participate in production activities in the community -appreciate the importance of factors of production	Why are factors of production important?	-discuss factors of production in the community -discuss the ethical and unethical practices in production of goods and services -participate in production activities in the community	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	4	TOOLS AND PRODUCTION	Production of Goods and services	-describe factors of production in the community -analyse the ethical and unethical practices in production of goods and services -participate in production activities in the community	Why are factors of production important?	-discuss factors of production in the community -discuss the ethical and unethical practices in production of	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-appreciate the importance of factors of production		goods and services -participate in production activities in the community			
3	1	TOOLS AND PRODUCTION	Production of Goods and services	-describe factors of production in the community -analyse the ethical and unethical practices in production of goods and services -participate in production activities in the community -appreciate the importance of factors of production	Why are factors of production important?	-discuss factors of production in the community -analyse the ethical and unethical practices in production of goods and services -discuss the ethical and unethical practices in production of goods and services -participate in production activities in the community	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	2	ENTREPRENEURSHIP	Introduction to entrepreneurs hip	-define the following terms <u>entrepreneur</u> and <u>entrepreneurship</u> -explain the importance of	Why is entrepreneurship important in the community?	-define the following terms <u>entrepreneur</u> and	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				entrepreneurship to an individual and community -appreciate the importance of entrepreneurship to an individual and community		<u>entrepreneurship</u> - discuss and present the importance of entrepreneurship to an individual and community			
	3	ENTREPRENEURSHIP	Introduction to entrepreneurship	-define the following terms <u>entrepreneur</u> and <u>entrepreneurship</u> -explain the importance of entrepreneurship to an individual and community -appreciate the importance of entrepreneurship to an individual and community	Why is entrepreneurship important in the community?	-define the following terms <u>entrepreneur</u> and <u>entrepreneurship</u> - discuss and present the importance of entrepreneurship to an individual and community	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
4	1	ENTREPRENEURSHIP	Introduction to entrepreneurship	-identify the qualities of an entrepreneur in business -explore sources of business ideas for a business venture -appreciate the importance of entrepreneurship to an	What are qualities of an entrepreneur?	-use digital devices to search for qualities of an entrepreneur in business -discuss sources of business ideas	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				individual and community		for a business venture			
	2	ENTREPRENEURSHIP	Introduction to entrepreneurs hip	-identify the qualities of an entrepreneur in business -explore sources of business ideas for a business venture -appreciate the importance of entrepreneurship to an individual and community	What are qualities of an entrepreneur?	-use digital devices to search for qualities of an entrepreneur in business -discuss sources of business ideas for a business venture	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	3	ENTREPRENEURSHIP	Introduction to entrepreneurs hip	-identify the qualities of an entrepreneur in business -explore sources of business ideas for a business venture -appreciate the importance of entrepreneurship to an individual and community	What are qualities of an entrepreneur?	-use digital devices to search for qualities of an entrepreneur in business -discuss sources of business ideas for a business venture	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	4	ENTREPRENEURSHIP	Introduction to entrepreneurs hip	-identify the qualities of an entrepreneur in business -explore sources of business ideas for a business venture	What are qualities of an entrepreneur?	-use digital devices to search for qualities of an entrepreneur in business	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-appreciate the importance of entrepreneurship to an individual and community		-discuss sources of business ideas for a business venture			
5	1	ENTREPRENEURSHIP	Introduction to entrepreneurship	-identify the qualities of an entrepreneur in business -explore sources of business ideas for a business venture -appreciate the importance of entrepreneurship to an individual and community	What are qualities of an entrepreneur?	-use digital devices to search for qualities of an entrepreneur in business -discuss sources of business ideas for a business venture	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	2	ENTREPRENEURSHIP	Introduction to entrepreneurship	-state the factors considered when evaluating the viability of a business opportunity -identify the factors that enhance success in a business -practice entrepreneurship for self and community development -appreciate the importance of entrepreneurship to an	Which are factors are considered when evaluating the viability of a business opportunity?	-in groups discuss the factors considered when evaluating the viability of a business opportunity -discuss the factors that enhance success in a business	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				individual and community					
	3	ENTREPRENEURSHIP	Introduction to entrepreneurship	-state the factors considered when evaluating the viability of a business opportunity -identify the factors that enhance success in a business -practice entrepreneurship for self and community development -appreciate the importance of entrepreneurship to an individual and community	Which are factors are considered when evaluating the viability of a business opportunity?	-in groups discuss the factors considered when evaluating the viability of a business opportunity -discuss the factors that enhance success in a business	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	4	ENTREPRENEURSHIP	Introduction to entrepreneurship	-state the factors considered when evaluating the viability of a business opportunity -identify the factors that enhance success in a business -practice entrepreneurship for self and community development	Which are factors are considered when evaluating the viability of a business opportunity?	-in groups discuss the factors considered when evaluating the viability of a business opportunity -discuss the factors that enhance	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-appreciate the importance of entrepreneurship to an individual and community		success in a business			
6	1	ENTREPRENEURSHIP	Money	-identify characteristics of money as a medium of exchange -explain the uses of money in day to day life -appreciate the use of money in day to day life	How do we use money?	-discuss characteristics of money as a medium of exchange - discuss the uses of money in day to day life -use digital devices to search for information on uses of money	Pre-technical studies curriculum design Grade 7 digital devices	-oral questions -written questions	
	2	ENTREPRENEURSHIP	Money	-identify characteristics of money as a medium of exchange -explain the uses of money in day to day life -appreciate the use of money in day to day life	How do we use money?	-discuss characteristics of money as a medium of exchange - discuss the uses of money in day to day life -use digital devices to search for	Pre-technical studies curriculum design Grade 7 digital devices	-oral questions -written questions	

						information on uses of money			
	3	ENTREPRENEURSHIP	Money	-identify key security of the Kenyan currency -analyse the themes and symbols on the Kenyan currency -appreciate the use of money in day to day life	Why does the Kenyan currency have security features?	-use the Kenyan currency to observe the key security features -discuss the themes and symbols used on the Kenyan currency -use different denomination of Kenyan currency to examine themes and symbols	Pre-technical studies curriculum design Grade 7 Kenyan currency of different denominations	-oral questions -observati -written questions	
	4	ENTREPRENEURSHIP	Money	-identify key security of the Kenyan currency -analyse the themes and symbols on the Kenyan currency -appreciate the use of money in day to day life	Why does the Kenyan currency have security features?	-use the Kenyan currency to observe the key security features -discuss the themes and symbols used on the Kenyan currency -use different denomination	Pre-technical studies curriculum design Grade 7 Kenyan currency of different denominations	-oral questions -observation -written questions	

						of Kenyan currency to examine themes and symbols			
7	1	ENTREPRENEURSHIP	Financial goals	-state the meaning of financial goals in financial management -explain the importance of setting goals in financial management -appreciate the importance of setting goals in financial management	Why is it important for an individual to set financial goals?	-discuss the meaning of financial goals in financial management -discuss the importance of financial discipline	Pre-technical studies curriculum design Grade 7		
	2	ENTREPRENEURSHIP	Financial goals	-state the meaning of financial goals in financial management -explain the importance of setting goals in financial management -appreciate the importance of setting goals in financial management	Why is it important for an individual to set financial goals?	-discuss the meaning of financial goals in financial management -discuss the importance of financial discipline	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
	3	ENTREPRENEURSHIP	Financial goals	-state factors to consider when setting financial goals	What are the factors to consider when setting financial goals?	-discuss factors to consider when setting financial goals	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	

				-formulate financial goals for individual development -observe financial discipline in financial management -appreciate the importance of setting goals in financial management		-discuss financial goals for individual development -set specific measurable achievable realistic and time bound (SMART) financial goals			
	4	ENTREPRENEURSHIP	Financial goals	-state factors to consider when setting financial goals -formulate financial goals for individual development -observe financial discipline in financial management -appreciate the importance of setting goals in financial management	What are the factors to consider when setting financial goals?	-discuss factors to consider when setting financial goals -discuss financial goals for individual development -set specific measurable achievable realistic and time bound (SMART) financial goals	Pre-technical studies curriculum design Grade 7	-oral questions -written questions	
8-9	REVISION/END OF YEAR ASSESSMENT								